

# Shaping the future of Fire protection together



### **Product Solutions Owner, Water**

Minimax Viking Products Group GmbH, an international company with over 700 employees and operations in more than 15 countries, is seeking a dynamic **Product Solutions Owner, Water** to join the Water Product Division. The Product Solutions Owner (PSO), leads the strategic development of innovative product solutions that creates value for our organization and customers whilst providing high level technical customer support. This role combines deep technical expertise with a strong understanding of market trends and customer needs to shape the technology direction of the product portfolio and ensure alignment with business objectives.

This role is focused on water-based suppression products and systems.

#### **Objectives**:

#### 1. Market-conscious product development

- Collaborate with Product Managers (PM), and other relevant stakeholders to understand their needs, objectives, and requirements
- Guide and inform the development teams in the design of products that meet the organisation's technical and business requirements
- In conjunction with the PM, define product and system specifications that meet not only technical needs but commercial considerations
- Appraise products from third party vendors that may meet the product portfolio needs

#### 2. Technical Leadership

- Assess new technologies & competing products and inform development teams
- Provide technical leadership and guidance to development teams throughout the entire project lifecycle
- Take the technical lead during fire testing programs



- Mentor developers and foster a culture of innovation and continuous improvement within the team
- Advocate for best practices and continuous improvement in development processes and product quality
- Oversee the exploitation of intellectual protection opportunities and, conversely, of the associated design constraints to avoid infringements
- Guide the Approvals team through the approval process & technical challenges therein
- Support rollout of beta products and provide feedback/input during new developments
- Communicate and manage product updates to the field

#### 3. Performance Optimization and Maintenance:

- Identify opportunities for performance optimization in existing products and systems
- Conduct regular maintenance and monitoring activities to ensure the ongoing reliability and efficiency of existing products

#### 4. Documentation and Reporting:

- Maintain comprehensive documentation of product & system designs, configurations, and procedures to facilitate knowledge transfer and troubleshooting
- Support the technical writing team in preparing product's technical instructions
- Prepare regular reports and presentations for senior management to communicate project status, key metrics, and future initiatives

#### 5. Product Technical Support

- Communicate with internal customers via phone, email, or chat to resolve technical issues. In special situation, this may extend to external customers or end users
- Track and document queries in a ticketing system
- Collaborate with internal teams to resolve more complex issues
- Test and troubleshoot products to identify issues
- Identify recurring issues in the field and provide feedback to verification and validation test teams enabling test case improvements
- Provide input to the product manuals

#### **Qualifications and Experience:**

- Proven experience in the water-based fire suppression industry, with at least 5+ years experience
- Solid understanding of fire protection codes, standards, and regulations, including EN, VdS, NFPA, UL, and FM Global requirements
- Excellent negotiation, attention to detail, and a passion for creating products that deliver exceptional value and user experience
- Strong interpersonal skills to work effectively with cross-functional teams and fostering a collaborative environment
- Experience providing technical support or customer service
- Strong problem-solving and analytical skills
- Excellent communication skills, both written and verbal including excellent written and spoken English. German is a plus.



Ideally, you are based in Hamburg area, but all EMEA region (Europe, Middle East, North Africa) will be considered with possibility to work from one of our offices or from home. You will report to the Water Product Director. This position requires occasional travel (up to 50%) to meet with customers, attend industry events, and collaborate with remote teams



**Stable company**: The Minimax Viking Products Group stands on the solid foundations of companies that have successfully navigated industry changes and market challenges with confidence. We're a well-established company forged from expertise and innovation, continually growing and adapting. Join a team that values experience, progress, and unwavering dedication to excellence.

Package: we offer competitive compensation that recognizes your expertise and dedication.

**Great place to work**: We are a close-knit community that spans continents. As you contribute to impactful projects, you will experience the best of both worlds: the resources and reach of a multinational structure combined with the warmth and support of a big family. Grow your career with us, collaborate across borders, and enjoy the advantages of a truly inclusive and nurturing environment. Apply now and become part of our extraordinary journey!

## Contact information:

If you are interested in this position, please send your Curriculum Vitae and cover letter in English via this website. For more information, please visit our website: www.viking-emea.com.

Minimax Viking Products Group (MVPG) brings together the manufacturing of Minimax technologies, the local customer focus and commercial strength of Viking EMEA, and the technical expertise of its product development teams.

As the dedicated product group within the Minimax Viking organization, MVPG leverages over a century of fire protection knowledge to deliver dependable, high-quality products tailored to diverse market needs. With an international team of more than 700 employees and operations in multiple countries, MVPG ensures a strong and reliable presence in the fire protection industry, supported by robust customer service.

Its comprehensive portfolio of proven and innovative products is

built on a strong foundation of R&D, manufacturing, sourcing, distribution, and sales. Every solution reflects a commitment to safeguarding people, assets, and the environment.

MVPG offers career opportunities in many locations—ensuring a job is never too far from home. With sales offices, R&D teams, and manufacturing facilities, MVPG provides exciting career paths in an internationally connected organization.

Driven by innovation, reliability, sustainability, and global reach, the group is setting new standards in fire protection. As a leader and partner of choice in fire protection products and systems, Minimax Viking Products Group is making the world a fire-safer place.

